

Indexed Annuity Hypothetical Case Study for Illustrative purposes only. Historical Rate of Return based on Two Year Monthly Averaging with Bonus

Agent: John Smith
Client: Preferred Client
Company: ABC
Contract: XYZ
Participation: 100.00%
Cap: 100.00%
Initial Deposit: \$100,000
Years to receive Bonus: 1
Amount of Bonus: 10.00%
Number of years in contract: 14

Place an "x" in the box to enter the start date.

Enter Start Year

*No earlier than 1970

<u>Year</u>	<u>Actual (Avg) Return of S&P 500</u>	<u>Beginning Balance</u>	<u>Bonus</u>	<u>Annual withdrawal</u>	<u>Adjusted Balance</u>	<u>Interest Rate</u>	<u>Interest On Balance</u>	<u>New Balance</u>
1991	0.00%	\$100,000	\$10,000		\$110,000	0.00%	\$0	\$110,000
1992	20.93%	\$110,000			\$110,000	20.93%	\$23,028	\$133,028
1993	0.00%	\$133,028			\$133,028	0.00%	\$0	\$133,028
1994	4.92%	\$133,028			\$133,028	4.92%	\$6,550	\$139,578
1995	0.00%	\$139,578			\$139,578	0.00%	\$0	\$139,578
1996	33.03%	\$139,578			\$139,578	33.03%	\$46,099	\$185,677
1997	0.00%	\$185,677			\$185,677	0.00%	\$0	\$185,677
1998	32.51%	\$185,677			\$185,677	32.51%	\$60,360	\$246,037
1999	0.00%	\$246,037			\$246,037	0.00%	\$0	\$246,037
2000	11.87%	\$246,037			\$246,037	11.87%	\$29,208	\$275,245
2001	0.00%	\$275,245			\$275,245	0.00%	\$0	\$275,245
2002	-17.66%	\$275,245			\$275,245	0.00%	\$0	\$275,245
2003	0.00%	\$275,245			\$275,245	0.00%	\$0	\$275,245
2004	19.20%	\$275,245			\$275,245	19.20%	\$52,839	\$328,083



This is for illustrative purposes only and is not a representation of future results. The illustration is intended to show you how the annuity might function based on the assumptions contained in the illustration. Actual results may vary.